





# My Seminar 2009 Goals

Affirmation	Daily	Weekly	Monthly
<ul style="list-style-type: none"> <li>·</li> <li>·</li> <li>·</li> <li>·</li> <li>·</li> <li>·</li> <li>·</li> <li>·</li> </ul>	<ul style="list-style-type: none"> <li>· Spiritual Time</li> <li>· 30 Minutes Phone Follow up</li> <li>· Workout</li> <li>· 5 Booking Calls</li> <li>· Quality Family Time</li> <li>· Do 6 Most Important List</li> <li>· Meet 2 New Women</li> <li>· Sign In Guestbook on Unitnet</li> <li>· Listen to Positive/Motivation CD</li> <li>· Do Personal Affirmation am/pm</li> <li>· Be Thankful</li> </ul>	<ul style="list-style-type: none"> <li>· Sell \$800</li> <li>· Book 4-5 Skin Care Classes</li> <li>· Hold 2-3 Skin Care Classes</li> <li>· Attend Success Meeting</li> <li>· Turn in W.A.S.</li> <li>· 5 New Basic S.C. Customers</li> <li>· 3 Team Building Appts</li> <li>· Call My Director</li> <li>· Date Night w/Hubby</li> <li>· Weekly Plan Sheet</li> </ul>	<ul style="list-style-type: none"> <li>· \$3,200 Sales</li> <li>· 3 New Team Members—Medal!</li> <li>· Order \$1600 Wholesale</li> <li>· \$4,000 Team Production</li> <li>· Attend Breakfast of Champions with 2 Guests</li> <li>· Follow up/Encourage My Team</li> <li>· Send Birthday Discounts to Customers</li> <li>· Analyze/Adjust Goals</li> </ul>

1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
<ul style="list-style-type: none"> <li>· Pearl Star</li> <li>· Become Red Jacket</li> <li>· Attend Fall Retreat</li> <li>· Queen of Sales at Retreat</li> </ul>	<ul style="list-style-type: none"> <li>· Pearl Star</li> <li>· Go On Target for VIBE!</li> <li>· Attend January JAM!</li> <li>· Queen of Team Building at JAM!</li> </ul>	<ul style="list-style-type: none"> <li>· Pearl Star</li> <li>· Become Sales Director</li> <li>· Attend Career Conference as a DIQ</li> <li>· Qualify for Seminar Reserved Seating</li> </ul>	<ul style="list-style-type: none"> <li>· Pearl Star</li> <li>· Fabulous 50's</li> <li>· Go to Seminar with lots of Team Members</li> <li>· Debut on Seminar Stage</li> <li>· Visit Mary Kay Corporate</li> </ul>
			

Year Goals	Personal Goals
<ul style="list-style-type: none"> <li>· Earn VIBE!</li> <li>· Queen's Court Sales</li> <li>· Go to Seminar in Dallas</li> <li>· Sales Director by Seminar 2009</li> <li>· Fabulous 50's</li> <li>· Go On-Target for Pink Cadillac</li> <li>· BE CONSISTENT!</li> </ul>	<ul style="list-style-type: none"> <li>· Develop Spiritual Strength</li> <li>· Make Healthier Food Choices</li> <li>· Workout &amp; Lose 15 Pounds</li> <li>· Tithe Weekly</li> <li>· Tracking Financial Security</li> <li>· Family Vacation to Hawaii</li> <li>· Buy New Computer</li> <li>· Buy New Home at Yearend</li> </ul>
 	 



## Seminar 2009 Goals

### Affirmation

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### Daily

- Spiritual Time
- 30 Minutes Phone Follow up
- Workout
- 5 Booking Calls
- Quality Family Time
- Do 6 Most Important List
- Meet 2 New Women
- Sign In Guestbook on Unitnet
- Listen to Positive/Motivation CD
- Do Personal Affirmation am/pm
- Be Thankful

### Weekly

- Sell \$800
- Book 4-5 Skin Care Classes
- Hold 2-3 Skin Care Classes
- Attend Success Meeting
- Turn in W.A.S.
- 5 New Basic S.C. Customers
- 3 Team Building Appts
- Call My Director
- Date Night w/Hubby
- Weekly Plan Sheet

### Monthly

- \$3,200 Sales
- 3 New Team Members—Medal!
- Order \$1600 Wholesale
- \$4,000 Team Production
- Attend Breakfast of Champions with 2 Guests
- Follow up/Encourage My Team
- Send Birthday Discounts to Customers
- Analyze/Adjust Goals

### 1st Quarter

- Pearl Star
- Become Red Jacket
- Attend Fall Retreat
- Queen of Sales at Retreat

### 2nd Quarter

- Pearl Star
- Go On Target for VIBE!
- Attend January JAM!
- Queen of Team Building at JAM!

### 3rd Quarter

- Pearl Star
- Become Sales Director
- Attend Career Conference as a DIQ
- Qualify for Seminar Reserved Seating

### 4th Quarter

- Pearl Star
- Fabulous 50's
- Go to Seminar with lots of Team Members
- Debut on Seminar Stage
- Visit Mary Kay Corporate



### Year Goals

- Earn VIBE!
- Queen's Court Sales
- Go to Seminar in Dallas
- Sales Director by Seminar 2009
- Fabulous 50's
- Go On-Target for Pink Cadillac
- BE CONSISTENT!

### Personal Goals

- Develop Spiritual Strength
- Make Healthier Food Choices
- Workout & Lose 15 Pounds
- Tithe Weekly
- Tracking Financial Security
- Family Vacation to Hawaii
- Buy New Computer
- Buy New Home at Yearend



